

January 28, 2007

To whom it may concern:

I am very happy to take this moment to write a letter of recommendation on behalf of Mr. Bob Goodson.

As a Sr. Pharmaceutical representative; I have come to know and admire Mr. Goodson as my District Manager for several years.

During the early years when pharmacy companies merged, and undergoing significant adjustments in the organization; Bob Goodson was able to rise to the occasion as an astute, experienced, and knowledgeable, first line manager and not only lead our district to achieve above average sales and exceed goals, but, also to guide and help me become an MVP recipient two years in a row! I am indebted to Bob for his business advice and coaching me during that time.

Aside from his being in the pharmaceutical industry for many years and my having had a number of first line manager reports in the field, I found Bob Goodson to be one of a few managers I have held with high esteem and respect for. And I would not hesitate to have him back as my manager if that were possible. He is still missed here.

I would like you to know of his excellent skills not only as a manager and salesman but, of a people person, one with skills and a passion to aid others to succeed and who enables others to trust and like him. Surely Bob would be an asset to any organization in the industry.

As you can see this is a high recommendation indeed of Mr. Goodson.

Should there be a need to speak with me directly, feel free to call at my home.

Thank you,

Sr. Sales Consultant